

ECHELON PRIVATE CLIENT SOLUTIONS (ECHELON)

As true specialists in the local short-term insurance industry, Echelon offers tailored personal asset risk solutions to meet the needs of professionals, business owners and executives.

We provide a wide range of benefits, fast claims turnaround and adequate solvency – all geared to our private client service philosophy.

WHY INSURE WITH ECHELON?

- We represent a first in private client insurance in South Africa.
- We have a focused approach. Our business is aimed at high net worth individuals (LSM 10+).
- We adopt a lifestyle underwriting matrix aimed at achieving broader depth in cover and sustainable pricing.
- We simplify insurance and offer benefits that people need, which are easy to buy and with limited product complexity.
- We are the only niche underwriter with the capacity to provide traditional insurance together with solutions for your assets associated with your hobbies – all under one contract.

OUR RANGE OF INSURANCE SOLUTIONS INCLUDE:

- Unlimited cover for power surge
- Unlimited cover for accidental damage
- Protection against the application of average
- Storage and removal cover on all risks basis
- Extended business contents cover
- New vehicle replacement up to three years

- Motor personal accident cover
- Unlimited car-hire (Group B)
- Extended 4x4 cover
- Identity and cyber theft cover

Our tailor-made risk transfer solutions address financial exposures as diverse as:

- The depreciation in value of new vehicles over time
- Financial shortfalls affecting families following amendments to the Road Accident Fund (RAF)
- Unexpected costs due to cyber theft and identity theft
- Liabilities associated with lawsuits and third-party claims

OUR PRODUCT BENEFITS INCLUDE:

- Value-added home, roadside and trauma assistance which is automatically included for essential client protection in the event of emergency.

CONTACT US

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