



Dear Service Providers

SANTAM WATERCRAFT REPAIRER: APPLICATION REQUIREMENTS

How to apply?

All new Watercraft repairer application requests must be sent to ClaimsMotorProcurement@santam.co.za for review.

IMPORTANT NOTE: Any supplier that previously had an agreement in place with Santam Limited, may only re-apply to be onboarded as a preferred supplier after a period of 3 (three) years from the date of the termination of the respective agreement.

Below is a high-level minimum requirements regarding the Watercraft repairer application process:

Step 1: Vendor registration on Santam Supplier Portal

Please note that the portal link will be emailed to you once the Watercraft Repairer application process has commenced.

Step 2: Minimum mandatory entry level criteria

Santam would like to afford all suppliers a fair opportunity to do business with them, conditional upon the minimum entry-level criteria listed below:

NO.	MANDATORY REQUIREMENT DOCUMENTS	ADDITIONAL INFORMATION	MANDATORY
1	Latest MIBCO forecast	All employees must be registered with MIBCO.	YES
2	Business current registration certificate (CIPC)	 NOTE: Company registration certificate: Watercraft repairer company current registration certificate. If sole proprietor, a copy of the owner's/owners' ID book(s). If partnership, a copy of the partnership agreement. If private company, copies of share certificates (All to be in-force i.e. registration certificate, signed and dated documentation). 	YES
3	Tax clearance certificate (not expired)	Business must be in good standing. Tax pin document status needs to be in good standing, NOT tender.	YES
4	BBBEE certificate or sworn BBBEE affidavit	Document must be valid for 12 months on date of application.	YES
5	Proof of insurance	Public liability, Fire and Theft and Sasria.	YES
6	Stamped letter from the bank	Letter should not be older than 3 months to confirm business bank details.	YES
7	OEM factory approval certificates	No expired documents will be accepted (if applicable to your business). Applicable to all in-warranty repairs.	YES



WATERCRAFT REPAIRERS (BOATS AND JET SKIS) COMMUNICATION

Step 3:

NO.	SITE	ADDITIONAL INFORMATION	
1	Business premises	Needs to conform to local government by-laws and occupational health and safety standards. Provide certificate of compliance with municipality by-laws and zoning regulations.	
2	Signage	Indicating business name, contact details and business hours needs to be clearly visible from the outside.	
3	Workshop	Designated well-lit areas MUST be under roof in accordance with the watercraft repairer shop specifications: • Testing bay • Hoist/lift	
		Parking bays to park boats for clients	
		Inspection bayDelivery bay	
4	Boats and jet skis check-in and check-out list	Supplier to maintain standard check-in and check-out listing as part of the repair process. Example: Pre and post sanitisation and other.	
5	Digital assessment capabilities	Taking pictures and loading them as part of the quotation process.	
6	Appropriate repair equipment	IMPORTANT FUNCTIONALITIES:	
		Work bench	
		Tool trolley/closet	
		Hand power tools	
		• Compressor	
		Other relevant repair equipment	
7	Customer reception	Area must be separate from workshop or repair area. Protection equipment to be in accordance with Covid-19 regulations.	
8	Ablution facilities	Dedicated ablution/toilet facilities for customers only. Bathroom facilities for customers, protection equipment to be in accordance with Covid-19 regulations.	
9	Security	Secure parking and storage facilities, during business and after hours.	
		Recent photos of alarm system.	
		High fence wall with locked gates.	
		• Electric fence.	





NO.	SITE	ADDITIONAL INFORMATION
10	Office equipment and administration	Examples: Formal invoice. Quotation. Job card. Boats and jetskis hand over processes. Digital assessment equipment (camera/smartphone).
11	Indemnity signage clearly visible	Name, contact details and business hours.Clearly visible indemnity signage.
12	Fire-fighting equipment	Valid/non-expired fire-fighting equipment that is in working order.
13	OHS working conditions	Valid required certificates and equipment, including PPE for all staff and customers. OHS certificate: A health and safety compliance certificate is a certifying document that asserts and approves a workplace as legally compliant with the Occupational Health and Safety Act requirement.

Kind regards

SANTAM GROUP SOURCING TEAM

www.santam.co.za